RALS®
Connectivity Without Limits™

October 11, 2013

www.rals.com
Good Morning…

• Steve Valorz  
  Marketing Manager, Informatics

• Grace Hoenig  
  Informatics Executive – West Region
About the Handout…

• Listen to our commercial…
• Fill in the blanks…
• Stick it in your purse or pocket…
• Know everything you need to know about RALS®

Who Is Alere Informatics?
Alere Informatics is the result of Alere’s 2011 acquisitions of M________ and L______________
RALS systems are connected to ________________________________
RALS - _________ is connected to the R________ A________
I_________ the N_______ S________________ and the A_________ P__________
RALS - _______________ is connected to the A_____________
P____________ X_________ and the N____________ S__________

What Makes RALS Different from Other Systems?
The Power of O_______ - S_________ P_________ of C______________
The Power of C__________ - V____________ N__________
The Power of D________________

RALS Value Adds
RALS - __________________: Web-based e-learning
RALS - __________________: Glucose Benchmarking

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Agenda

• Who we are…
• What we do…
• What we have…
• What makes us different…
• Where we’re going…
• Why, and when, to consider RALS®
Who We Are...
Who is Alere™?

• Alere is a $3 billion global company whose mission is to empower individuals to take charge of their health under the supervision of their healthcare providers.

• Alere has acquired nearly 100 companies over the past 5 years, all in the health care space, with products that include home and hospital diagnostic tests and devices as well as health care information systems.

• Which leads us to…

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Who is Alere™ Informatics?

Alere Informatics is the result of Alere’s 2011 acquisitions of MAS/RALS and LDS/AegisPOC.

POC Connectivity Companies

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Connected to POC Device Leaders

RALS

LIS/HIS

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Connected to POC Device Leaders

- Abbott Diabetes Care
- Roche
- Nova Biomedical
- Instrumentation Laboratory
- ITC: The Point of Care
- HemoCue
- Radiometer
- Siemens
- Medtronic
- OPTI Medical
- Alere

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Used in Over 2,000 Hospitals
What We Do...
What we do… Connectivity 101

Bedside tests are done throughout the hospital on meters and devices connected to the RALS system.

Meters and devices send results over the hospital network to the RALS server.

If the device has wireless capability, it transmits the results directly to the RALS server.

RALS evaluates the results.

Results that meet pre-determined criteria are sent to the POCC and to the LIS and posted on the patient record.

Results outside acceptable ranges are ‘flagged’ are reviewed by the POCC who can then send them to the LIS.

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What We Have...
RALS®-Freedom

- Rebrand and upgrade for AegisPOC™
- Web-based, icon-driven user interface with hyperlinks
- **Glucose connectivity:**
  - Nova StatStrip®
  - Abbott Precision Xceed Pro®

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RALS®-Plus with RALS®-Web3

- **Upgrade/replacement** for RALS-Plus and RALS-Web
- Includes all RALS-Plus functionality – No IMS (dedicated PC) needed
- **Glucose connectivity:**
  - Roche AccuChek® Inform II
  - Nova StatStrip®
  - Abbott Precision Xceed Pro®

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RALS®-Plus: Dedicated POCC PC with full functionality

RALS®-Web: Anywhere access but limited functionality

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RALS®- Web3: After

![Operator Management](image1)

![Operator Management](image2)

Anywhere access with full functionality

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RALS®- Web3: Key Features

- All-New User Interface
  - Softer color scheme
  - Intuitive tabs and drop down menus
  - User customizable
  - All functionality visible from every screen
- Print, email, export, copy

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RALS®- Web3: Key Features

- Delivers immediate and remote access to RALS® data
- Allows clinicians to view results from their own offices
- Enables review and release of patient results to the LIS directly from units (or anywhere!)
- Provides multiple levels of authority to ensure security
RALS®- Web3: Key Features

- Features at-a-glance device management status (whether a device has downloaded)
- Minimizes search time through the use of smart filters
- Updates, manages and troubleshoots operator and device issues from nursing units
- Includes operator certification management

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What Makes RALS® Different?...
What Makes RALS® Different?

From other systems…

1. The Power of **ONE**
   Single Point of Control

   – ONE Partner
   – ONE Program to Learn
   – ONE Place to Manage Operators
   – ONE Reporting Source
   – ONE Call for Support

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What Makes RALS® Different?

From other systems…

2. The Power of **Choice**

   **Vendor Neutral**

   – Connectivity to all hospital glucose meters
   – Connectivity to hundreds of non-glucose devices

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What Makes RALS® Different?
From other systems…

1. The Power of Direct-to-Device
   No Middleware
   – Eliminates the need for device-specific data managers
   – Improves POCT program efficiency and productivity

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Simply Put…

POCT DEVICES

RALS®

LIS

OTHER DATA MGMT SYSTEM

DEVICE DATA MANAGER

LIS

OTHER DATA MGMT SYSTEM

DEVICE DATA MANAGER

DEVICE DATA MANAGER

INTF ADAPTER

LIS

DEVICE ADAPTER

DEVICE ADAPTER

OTHER DATA MGMT SYSTEM

RALS®

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RALSA® Value Adds...
• Operator Training/Recertification Software
  – Requires no installation of software on hospital workstations
  – Automates assignment, grading, and reporting
  – Takes the “human element” out of competency procedures
  – Assigns multiple quizzes to a single user – enabling administrators to develop quizzes for any device connected to the RALS system
**Glucose Benchmarking**
- Compares specific hospital glucose results to 700+ participating other hospitals
- Available to RALS users and non-users
- Supports regulatory, accrediting, and reporting agencies that are moving towards linking reimbursement to quality of medical care

![RALS Report table](image)
• POCC Resource Web site
  – Developed by MAS in 1999
  – Fully supported now by AIS
  – Includes article summaries, meeting schedules and recaps
Where We’re Going...
The Path to a Single System…

• We will continue to support current RALS® systems by adding new devices, features and functionality

• However, ultimately we want to provide and support a single system…
The Path to a Single System…

- A **Next Generation** system that:
  - Will combine the expertise and experience of people dedicated to providing the best in POC data management
  - Will be totally **web-based** and connected to all current meters and devices
  - Will **take advantage** of latest technologies
Why, and When, to Consider RALS®?
Why, and When, to Consider RALS®

- You’re at the **end of your connectivity contract period**
- You’re thinking of **changing glucose vendors**
- You’re looking to **add devices to** your current system…
- You’ve **simply never seen** RALS and wondered how it compared to your current system

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